



| Survey Job Code | Industry | Discipline | Survey Job Title | Paterson Classic Grade | Paterson Modern |
|-----------------|--------------------|------------|--|------------------------|-----------------|
| 1344 | Generic | Executives | OPERATIONS MANAGER I | D4 | D Upper |
| 1345 | Generic | Executives | OPERATIONS MANAGER II | E1 | E Lower |
| 1752 | Investment Banking | Executives | CHIEF EXECUTIVE OFFICER – INVESTMENT BANKING | F1 | F Lower |
| 1754 | Investment Banking | Executives | HEAD - CORPORATE BANKING | E3 | E Lower |
| 1755 | Investment Banking | Executives | HEAD - CORPORATE FINANCE | E4 | E Upper |
| 1756 | Investment Banking | Executives | HEAD - SALES/TRADING | E4 | E Upper |
| 1757 | Investment Banking | Executives | HEAD - STRUCTURED/SPECIALISED FINANCE | E4 | E Upper |
| 1758 | Investment Banking | Executives | HEAD - RESEARCH | E3 | E Lower |
| 1759 | Investment Banking | Executives | HEAD - DOMESTIC CUSTODY | E3 | E Lower |
| 1760 | Investment Banking | Executives | HEAD - GLOBAL MARKETS | E5 | E Upper |
| 1761 | Investment Banking | Executives | HEAD - SECURITIES/EQUITY | E4 | E Upper |
| 1762 | Investment Banking | Executives | BUSINESS MANAGER - INVESTMENT BANKING I | D2 | D Lower |
| 1763 | Investment Banking | Executives | BUSINESS MANAGER - INVESTMENT BANKING II | D4 | D Upper |
| 1764 | Investment Banking | Executives | HEAD – SETTLEMENTS | E2 | E Lower |
| 1765 | Investment Banking | Executives | HEAD – SECURITIES/LENDING | D4 | D Upper |
| 1766 | Investment Banking | Executives | HEAD – PRIME BROKING | E2 | E Lower |
| 1767 | Investment Banking | Executives | HEAD – PRIVATE EQUITY | E3 | E Lower |
| 1911 | Investment Banking | Executives | HEAD - AFRICA TRADE | E2 | E Lower |